

**MANOLIS GALENIANOS**  
**Curriculum Vitae – October 2014**

**Address:** Department of Economics  
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**Personal:** Greek citizen

**EMPLOYMENT**

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|--|---------------------|
| Professor of Economics, Royal Holloway, University of London                       | July 2013- present  |
| Assistant Professor of Economics, Pennsylvania State University (on leave 2011-12) | July 2006-June 2013 |
| Visiting Assistant Professor of Economics, Yale University                         | Spring 2012         |
| Visiting Assistant Professor of Economics, New York University                     | Fall 2011           |

**EDUCATION**

Ph.D. in Economics, University of Pennsylvania, 2006.  
M.A. in Economics, University of Pennsylvania, 2004.  
M.A. in Statistics, Boston University, 2001.  
B.A. in Economics, Boston University, *Summa Cum Laude*, 2000.

**RESEARCH INTERESTS**

Macroeconomics, Search Theory, Labor Economics, Monetary Economics.

**REFEREED PUBLICATIONS**

1. “A Model of Money with Multilateral Matching” with Philipp Kircher, **Journal of Monetary Economics**, 2008, vol. 55, 1054-1066.
2. “Directed Search with Multiple Job Applications” with Philipp Kircher, **Journal of Economic Theory**, 2009, vol. 133 (2), 445-471. Leading Article.
3. “Market Power and Efficiency in a Search Model” with Philipp Kircher and Gabor Virag. **International Economic Review**, 2011 vol. 52 (1), 85-103.
4. “On the Game-Theoretic Foundations of Competitive Search Equilibrium” with Philipp Kircher. **International Economic Review**, 2012 vol. 53 (1), 1-21. Leading Article.
5. “A Search-Theoretic Model of the Retail Market for Illicit Drugs” with Rosalie Pacula and Nicola Persico. **Review of Economic Studies**, 2012 vol. 79, 1239-1269.
6. “Learning About Match Quality and the Use of Referrals.” **Review of Economic Dynamics**, 2013, vol. 16, 668-690.
7. “Hiring Through Referrals.” **Journal of Economic Theory**, 2014, vol. 154, 304-323.

**OTHER PUBLICATIONS**

8. “The Retail Market for Illicit Drugs.” **The New Palgrave Dictionary of Economics** (2<sup>nd</sup> edition, Edited by L. Blume and S. Durlauf), July 2010.
9. “Discussion of ‘Money, Bargaining and Risk-Sharing’ by Nicolas Jacquet and Serene Tan.” **Journal of Money, Credit and Banking**, 2011 vol. 43 (s2), 443-448.
10. “The Challenge of Trade Adjustment in Greece” with Costas Arkolakis and Aristos Doxiadis. In Costas Meghir, Christopher Pissarides, Dimitri Vayanos, Nikos Vettas (eds.) **Reforming the Greek Economy**, MIT Press, forthcoming.

**WORK IN PROGRESS**

11. “A Quantitative Analysis of the Retail Market for Illicit Drugs” with Alessandro Gavazza.
12. “Market Segmentation and Unsecured Credit” with Jaromir Nosal.
13. “Endogenous Referral Networks and Worker Heterogeneity.”

**GRANTS**

2009-2012      NSF Grant SES-0922215. A Search-Theoretic Approach to Markets for Illicit Goods (PI).

### **FELLOWSHIPS AND AWARDS**

2014 Excellence in refereeing award, The Review of Economic Studies  
2013-2014 Faculty of Economics and Management Teaching Prize  
2005-2006 UPenn Graduate Fellowship  
2001-2002 UPenn Graduate Fellowship  
2001 Onassis Foundation Scholarship for graduate studies (declined due to alternate funding).

### **TEACHING**

**Undergraduate:** Royal Holloway: Intermediate Macroeconomics  
Penn State: Introductory Macroeconomics –Honors  
Penn State: Intermediate Macroeconomics –Honors  
Penn State: Money and Banking  
Penn State: Labor Economics  
Penn State: Freshman Seminar  
Yale University: Macroeconomic Theory.  
New York University: Intermediate Macroeconomics.  
U Penn: Introductory Microeconomics (TA)  
Boston University: Introductory Statistics (TA)

**Graduate:** Royal Holloway: MSc Macroeconomics  
Penn State: Second Year Ph.D. Course on Search Theory  
Penn State: Second Year Ph.D. course on Financial Frictions  
Athens University of Economics and Business: Mini-Course on Search Theory  
U Penn: TA for First Year Macro (Prof. Randall Wright)

### **INVITED TALKS (includes scheduled talks)**

2014: Southampton; CEMFI, Madrid; Nottingham; Aix-Marseilles; European University Institute, Florence; Konstanz; Autonoma, Barcelona; Queen Mary, University of London.

2013: Wharton, Finance; Einaudi Institute, Rome; St. Andrews.

2012: Yale University; New York University; University of California, Los Angeles; University of California, Irvine; Federal Reserve Bank of New York; Federal Reserve Bank of Richmond; Arizona State University; University of Waterloo.

2011: SUNY, Stony Brook; SUNY, Albany.

2010: London School of Economics; Federal Reserve Bank of New York; Carlos III, Madrid; Oxford University; University of California, San Diego; University of California, Davis; University of Wisconsin; University of Montreal.

2009: University of North Carolina, Chapel Hill; University of Texas, Austin.

2008: Tinbergen Institute, Amsterdam, Netherlands; Bristol University; University of Wisconsin.

2007: Georgetown University; University of British Columbia; Simon Fraser University; Federal Reserve Bank of Cleveland.

2006: Pennsylvania State University; Texas A&M University; University of Rochester; University of British Columbia; Federal Reserve Bank of Cleveland; University of Western Ontario.

2005: University of Pennsylvania.

### **CONFERENCE TALKS (includes scheduled talks)**

2014: Search and Matching Annual Workshop, Edinburgh; Society for Economic Dynamics, Toronto, Canada; Conference in memory of Dale Mortensen, Denmark; 6<sup>th</sup> Transatlantic Workshop on the Economics of Crime, Milan, Italy.

2013: Search and Matching workshop, University of Essex.

2012: Society for Economic Dynamics, Limassol, Cyprus; SaM Annual Conference, Nicosia, Cyprus; Conference on Research in Economic Theory and Econometrics, Milos, Greece; Search and Matching Workshop, Philadelphia Fed; Cornell-PSU Macroeconomics Workshop; Midwest Macroeconomics Meetings, South Bend, IN

2011: SaM Inaugural Conference, Bristol, UK; Research on Money and Markets, Toronto, Canada; Society for Economic Dynamics, Ghent, Belgium; Conference on Research in Economics Theory and Econometrics, Milos, Greece; Search and Matching Workshop, Philadelphia Fed.

2010: NBER Summer Institute, Economic Fluctuations and Growth (Rogerson-Shimer-Wright); Society for Economic Dynamics, Montreal; Essex Conference on Economics; Cornell-PSU Workshop in Macroeconomics; Search and Matching Workshop, Philadelphia Federal Reserve Bank.

2009: Latin American Econometric Society Congress, Buenos Aires, Argentina; Conference for Research in Economic Theory and Econometrics, Tinos, Greece; Society for Economic Dynamics, Istanbul; Society for the Advancement of Economic Theory, Ischia, Italy; Midwest Economic Theory, Iowa City; Canadian Economic Theory Conference, Toronto.

2008: Search and Matching Workshop, University of Pennsylvania; Cornell-Penn State Macroeconomics Workshop; NBER Summer Institute, Economic Fluctuations and Growth (Rogerson-Shimer-Wright); Society for Economic Dynamics, Boston; Econometric Society Summer Meetings, Pittsburg; Search and Matching Workshop, University of Pennsylvania; Midwest Macroeconomic Meetings, Philadelphia; Essex Conference on Economics; Cornell-Penn State Macroeconomics Workshop.

2007: NBER Conference on Crime and Economics, Boston; Conference on Research in Economic Theory and Econometrics, Naxos, Greece; Society for Economic Dynamics, Prague; Conference of the Society for the Advancement of Economic Theory, Kos, Greece; Midwest Macroeconomic Meetings, Cleveland; Search and Matching Workshop, University of Pennsylvania.

2006: Southern Economic Association Meetings, Charleston, SC; Cornell-Penn State Macroeconomics Workshop; Search and Matching Workshop, University of Pennsylvania; Society for Economic Dynamics, Vancouver; Midwest Macroeconomics Meetings, St. Louis.

2005: European Economic Association Congress, Amsterdam; NBER Summer Institute, Economic Fluctuations and Growth (Rogerson-Shimer-Wright); Midwest Macroeconomics Meetings, Iowa City; Canadian Economic Theory Conference, Vancouver.

### **DISCUSSIONS**

2013: "Equilibrium job search in a system of cities" by Benoit Schmutz and Modibo Sidibe, Second Joint Paris Search and Matching Workshop.

2008: "Money, Bargaining, and Risk Sharing" by Nicolas Jacquet and Serene Tan, Conference on Liquidity in Frictional Markets, Federal Reserve Bank of Cleveland.

2007: "Price Dispersion with Directed Search" by Gabriele Camera and Cemil Selcuk, Conference on Microfoundations and Markets with Frictions, UQAM, Montreal.

### **Ph. D. ADVISING (committee member)**

Remzi Kaygusuz, 2007 (Sabanci University).  
Yoske Igarashi, 2012 (Exeter University).  
Mohammad Davoodalhoseini, ongoing.

### **MA ADVISING (committee member unless \*)**

Soo Hyun (Catherine) Oh. 2009.  
Ayumi Takahashi, 2014.\*

### **DEPARTMENTAL SERVICE**

Director of MSc Economics and MSc Economics with Statistics, Royal Holloway, 2014-.  
Member of Hiring Committee, Royal Holloway, 2013-2015.  
Co-organizer (with Ronni Pavan), Departmental Seminar, Royal Holloway, 2013-15.  
Member of the Policy, Evaluations and Planning Committee, PSU, 2010-2011.  
Member of the Graduate Admissions Committee, PSU, 2006-2013.  
Organizer, Macroeconomics Seminar, PSU, 2006-2010.  
Member of the Academic Programs Committee, PSU, 2006-08.

### **PROFESSIONAL ACTIVITIES**

2014-2017 Member of programme committee for the Royal Economic Society Conference.  
2011 Member of the scientific committee for the Society for Economic Dynamics Conference (Ghent).  
2010 Member of the scientific committee for the Society for Economic Dynamics Conference (Montreal).

Referee for *American Economic Review*, *Journal of Political Economy*, *Econometrica*, *Review of Economic Studies*, *Quarterly Journal of Economics*, *International Economic Review*, *Review of Economic Dynamics*, *Journal of Economic Theory*, *Journal of Monetary Economics*, *Theoretical Economics*, *Journal of the European Economic Association*, *Economic Journal*, *European Economic Review*, *Scandinavian Journal of Economics*, *Journal of International Economics*, *BE Journal of Theoretical Economics*, *BE Journal of Macroeconomics*, *Journal of Economic Dynamics and Control*, *Economic Theory*, *Labour Economics*, *Journal of Money Credit and Banking*, *Journal of Health Economics*, National Science Foundation, Austrian Academy.

### **OTHER ACTIVITES**

Consultant for the Federal Reserve Bank of New York (Fall 2011)